



Next Generation Natural Gas Vehicle Program

**Vehicle Working Group
Workshop
May 2-3, 2000
Chicago, IL**

**Details of Story Board Recommendations
and Votes**

NEXT GENERATION

NATURAL GAS VEHICLE PROGRAM



Workshop Goals

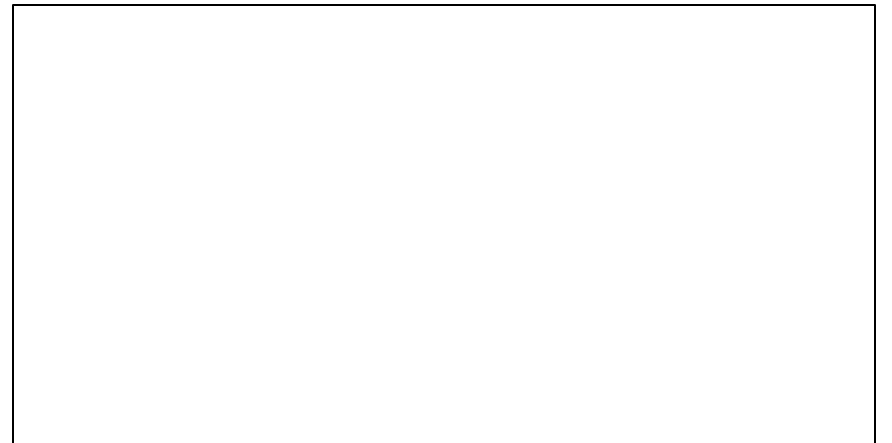
- Give participants a clear understanding of the NGNGV Program
- Provide an overview of existing applicable DOE, GRI, SCAQMD, and CEC research
- Obtain input on the technologies and vehicles that should be developed in the program:
 - Vehicle types and markets
 - Natural gas engine technologies
 - Vehicle fuel system and storage technologies
 - Body and chassis technologies
- Gain early interest and support for the program



NGNGV Vehicle Working Group Meeting May 2 and 3, 2000 in Chicago

Over 40 Participants....

- Original Equipment Manufacturers and Vehicle Packagers
 - Crane Carrier Company
 - Cummins Engine Company
 - FAB Industries, LLC
 - Ford Motor Company
 - Freightliner Corporation
 - John Deere Power Systems Group
 - Mack Trucks Inc.
 - Orion Bus Industries
 - PACCAR Technical Center





NGNGV Vehicle Working Group Meeting May 2 and 3, 2000 in Chicago

- Fleet operators
 - United Parcel Service
- Industry/ Trade Associations
 - American Trucking Associations
 - Natural Gas Vehicle Coalition
- Funding Partners
 - California Energy Commission
 - GRI
 - South Coast Air Quality Management District
 - U.S. Department of Energy
- Utilities and Fuel Distributors
 - KeySpan Energy
 - Pacific Gas and Electric Company
 - Southern California Gas Company
- National Laboratories and Research Groups
 - Argonne National Laboratory
 - Brookhaven National Laboratory
 - Idaho National Engineering and Environment Laboratory
 - National Renewable Energy Laboratory
 - Oak Ridge National Laboratory



Workshop Participants (continued)

- Equipment Suppliers
 - CHART-MVE
 - Lincoln Composites
 - Pressed Steel Tank
- Industry Research, Consulting and University
 - Arthur D. Little, Inc
 - ASG Renaissance
 - Battelle
 - BusPlan
 - Institute of Gas Technology
 - Southwest Research Institute
 - The Research Partnership
 - West Virginia University



Input from the Vehicle Working Group

- Participants divided into four groups to provide recommendations on:
 - Vehicle types and markets
 - Natural gas engine technologies
 - Vehicle fuel system and storage technologies
 - Body and chassis technologies
- Groups rotated such that everyone had input to each topic
- Recommendations were then organized and categorized by participants
- All participants voted to identify most critical issues and technologies

Medium-duty CNG Who are Fleet Customers of Medium-duty CNG Vehicles that may be Good Potential Customers for Vehicles from this Program?		
<ul style="list-style-type: none"> ● Mail/Package Delivery (40) <ul style="list-style-type: none"> • UPS, <ul style="list-style-type: none"> o Atlanta, GA • Federal Express <ul style="list-style-type: none"> o Memphis, TN • USPS <ul style="list-style-type: none"> o National o U.S. Postal Service o Merrifield, VA • US Express <ul style="list-style-type: none"> o Chattanooga, TN ● Beverage Delivery(12) <ul style="list-style-type: none"> • Coca Cola <ul style="list-style-type: none"> o Everywhere • Coca Cola Delivery Companies • Pepsi Cola Delivery Companies • Adwalla juice delivery 	<ul style="list-style-type: none"> ● Shuttles (32) <ul style="list-style-type: none"> • Major hotel chains • Shuttle bus <ul style="list-style-type: none"> o Dial-a-ride o Municipal o Cal trans o El Dorado • Tourist “Trolleys” • Avis • Airport shuttles • Commuter buses • Airport shuttle fleets • Rental/leasing ● Local Delivery(10) <ul style="list-style-type: none"> • Staples (delivery vans) • Bakery (Entemanns) • Home Grocer.com <ul style="list-style-type: none"> o LA Basin • Ryder Trucks <ul style="list-style-type: none"> o Lease/rental 	<ul style="list-style-type: none"> ● Undefined(0) <ul style="list-style-type: none"> • Gas utilities <ul style="list-style-type: none"> o SoCal Gas o PG&E • Utilities • City of Chicago • Recreational Vehicles <ul style="list-style-type: none"> o Winnebago, e.g. <ul style="list-style-type: none"> • Insufficient infrastructure in vacation areas • Consideration of International markets & trade opportunities ● Off-ROAD/SPECIALTY (3) <ul style="list-style-type: none"> • Street & parking lot sweepers in SCAQMD • Truck fleet yard tractors • Construction • Agricultural ● School BUSES (9) <ul style="list-style-type: none"> • La USD, La Basin

Heavy-duty LNG Who are Fleet Customers of Heavy-duty LNG Vehicles that may be Good Potential Customers for Vehicles from this Program?		
<ul style="list-style-type: none"> ● Long-Haul Mail/Package Transport (13) <ul style="list-style-type: none"> • USPS National • UPS <ul style="list-style-type: none"> o Atlanta, GA • UPS • RPS • Yellow freight ● Short Haul Grocery/Food/Goods Transport (34) <ul style="list-style-type: none"> • H.E. Butt Grocery <ul style="list-style-type: none"> o San Antonio TX • Miller Brewing • Swift Trucking <ul style="list-style-type: none"> o 7-8 • Safeway (grocery stores) • Food Lion Distribution Ctr@ <ul style="list-style-type: none"> o Clinton, TN • Vons Groceries <ul style="list-style-type: none"> o Los Angeles, CA • Continental Bakers <ul style="list-style-type: none"> o Denver, CO • Beverage Fleets <ul style="list-style-type: none"> o Soft drinks o Beer o Water • Wal-Mart • Shamrock Foods <ul style="list-style-type: none"> o Denver, CO 	<ul style="list-style-type: none"> ● Long Haul (16) <ul style="list-style-type: none"> • Must emphasize high-mileage line-haul trucks, because these will ultimately have the best economics <ul style="list-style-type: none"> o Various GRI (eg, Zeus) projects show this o Apply “gov” funding to overcome infrastructure challenges (i.e., stations) affecting this class • Wal-Mart • Ryder Trucks <ul style="list-style-type: none"> o Rental/Leasing • Private carriers <ul style="list-style-type: none"> o (DelMonte, etc., Roley) o (vs. “authorized for hire”) o where image counts o Contact NPTC o Waste/Trash Haulers (26) <ul style="list-style-type: none"> • Waste Management Palm Desert • This customer application is also viable for CNG • Browning Ferris • Waste Management National • Heavy-duty refuse haulers and construction vehicles are strong CNG candidates. 	<ul style="list-style-type: none"> ● Large Shuttle/Transit Buses (7) <ul style="list-style-type: none"> • Airport shuttles • Montgomery County • Baltimore • Transit bus ● School Buses (4) <ul style="list-style-type: none"> • School bus ● Off-Road (4) <ul style="list-style-type: none"> • Marine vehicles tugboats/barges • Mining vehicles • Construction/earth moving • Rail-switchers ● Undefined (1) <ul style="list-style-type: none"> • Pacific Bell • N. California identified (100 fleets) in PG&E market research study

Medium-duty CNG What Type of Natural Gas Vehicle will be most Needed by the Fleets and Most Useable to Them?		
<ul style="list-style-type: none"> ● Para Transit/Small Bus (35) <ul style="list-style-type: none"> • 28-32 Passenger School bus <ul style="list-style-type: none"> o Range • Para transit • Cutaway <ul style="list-style-type: none"> o Super duty • Cutaway <ul style="list-style-type: none"> o Class 3 & 4 • Hotel/rental car Shuttle <ul style="list-style-type: none"> o Integrated chassis o Tank placement o (luggage storage) 	<ul style="list-style-type: none"> ● Delivery Vehicles (54) <ul style="list-style-type: none"> • Pickup & delivery <ul style="list-style-type: none"> o Range o Performance o Noise • Delivery truck <ul style="list-style-type: none"> o Package delivery o Fueling-time & facility • Step vans <ul style="list-style-type: none"> o (e.g. UPS & Fed Ex) o 3-6 • Strip chassis & Cab chassis <ul style="list-style-type: none"> o Fuel economy 	<ul style="list-style-type: none"> ● Other (5) <ul style="list-style-type: none"> • Street sweeper <ul style="list-style-type: none"> o Elgin o Cummins 5.9 • Small Straight Trucks & tractors • General-purpose chassis allowing body builder flexibility • A Medium-duty LNG vehicle <ul style="list-style-type: none"> o Range o Re-fueling interval

Heavy-duty LNG What Type of Natural Gas Vehicle will be most Needed by the Fleets and Most Useable to Them?		
<ul style="list-style-type: none"> ● Over-the-Road (29) <ul style="list-style-type: none"> • Over-the-Road tractor/trailer <ul style="list-style-type: none"> o Range o fueling o power o infrastructure! • Tractor-trailer <ul style="list-style-type: none"> o Range o Less wt o Torque o Fuel economy o Emissions certified • Reliability • Durability 	<ul style="list-style-type: none"> ● In-City-Route Trucks (60) <ul style="list-style-type: none"> • Operations with dedicated routes & terminals (regional haul) • Day cab for short haul • Para transit • Transfer (refuse) truck (long haul) <ul style="list-style-type: none"> o 330-400 HP o 1200-1400 ft/lb torque • Refuse truck <ul style="list-style-type: none"> o Integrated chassis o Weight • Refuse hauler <ul style="list-style-type: none"> o Competitive w/diesel o 7-8 • Refuse haulers <ul style="list-style-type: none"> o Performance o School bus 	<ul style="list-style-type: none"> ● Off Road (15) <ul style="list-style-type: none"> • Tugboat • Concrete trucks • Yard shifters

<p align="center">Medium-duty CNG What Incentives will these Customers Need to Adopt New Vehicles. Where are these Incentives Available?</p>		
<ul style="list-style-type: none"> ● Life Cycle Cost (38) <ul style="list-style-type: none"> • Fast cost payback • Lifecycle cost <ul style="list-style-type: none"> o Validated, standardized model for “life cycle cost” • Fuel economy • Cost! <ul style="list-style-type: none"> o Fuel, maintenance initial cost, subsidies • Initial cost same as equivalent diesel • Financial incentive to offset incremental purchase cost + <ul style="list-style-type: none"> o (Maryland DOT) • Hassle free • Low operating cost to overcome fuel storage and fill costs • Cost differential rebate <ul style="list-style-type: none"> o Illinois o 3-6 • Long term fuel \$ commitment from gas company • Operating cost incentive • Long term need - BIG fuel price differential • Vehicle & engine Differential Cost • Carol Moyer – CA • MSRC – LA basin 	<ul style="list-style-type: none"> ● Tax Credits (31) <ul style="list-style-type: none"> • Jeffords/Hatch Bill <ul style="list-style-type: none"> o .25/gal tax credit on fuel • Tax credit on fuel used • Eliminate of state excise tax on NG • Waiver of registration fees & State sales tax • Reduce local taxes • State policy/incentive <ul style="list-style-type: none"> o 3-6 • Individual SIP incentives <ul style="list-style-type: none"> o 3-6 • Individual SIP incentives ● Customer Satisfaction (6) <ul style="list-style-type: none"> • Noise reduction • Lower noise than diesel <ul style="list-style-type: none"> o At least 10 dba less • Drivers & neighbors • Indemnification for lost service/clients • HOV opportunity • Image! • Real world range claims • Extended fuel system warranty • Expanded warranty • Access to service/parts guaranteed over life of vehicle • Insurance subsidy 	<ul style="list-style-type: none"> ● Emission Credits (15) <ul style="list-style-type: none"> • Emission Credits • Emission reduction incentives • Colorado incentive program • Mobile emission credits • NOx credits ● Mandates (2) <ul style="list-style-type: none"> • Regulatory relief • Fleet rule • E pact credit • Punishment avoidance (lawsuits) • Requirements to use NGVS (AFVs) (re: SCAQMD) ● Infrastructure (20) <ul style="list-style-type: none"> • Friendly refueling infrastructure • Infrastructure • Infrastructure cofunding <ul style="list-style-type: none"> o CA Energy Comission • Improved Safety during Fulling & Operation

Heavy-duty LNG
What Incentives will these Customers Need to Adopt New Vehicles?
Where are these Incentives Available?

<ul style="list-style-type: none"> ● Tax/State Credits Incentive Programs (32) <ul style="list-style-type: none"> • Lower road taxes • Federal Jeffords/Hatch bill <ul style="list-style-type: none"> o 0.25/gge tax credit o Tax credit on increm. Price • 7-8 epact credits <ul style="list-style-type: none"> o (Energy policy act) • Regulatory relief • Fleet rules • Epact credit • 3-6 Epact credits • Vehicle & engine differential tax credits <ul style="list-style-type: none"> o Carl Moyer – CA o MSRC – LA Basin • Waiver of registration fee/state sales tax • Fuel savings • Tax credits • Lower fuel tax • Tax credit on incremental vehicle cost <ul style="list-style-type: none"> o Simpler than applying for Moyer \$ • Elimination of State Excise Tax on LNG • Continue & expand Carl Moyer program in CA <ul style="list-style-type: none"> o Try to extend to other states o Carl Moyer program was adopted after trying to make mobile emissions credits work) • Requirements to use NGVs/AFVs re: SCAQMD • Guaranteed Fuel Availability 	<ul style="list-style-type: none"> ● Clean Air Emissions Credit (19) <ul style="list-style-type: none"> • Emissions/State Pressure • Emissions credits • NOx credits • Mobile emission credits ● Fuel Costs (30) <ul style="list-style-type: none"> • 7-8 long term fuel \$ commitment from Gas Co. • Cost <ul style="list-style-type: none"> o Fuel, maintenance, initial cost, subsidies • Lower fuel cost • Incremental cost of vehicle • Emissions based incentives <ul style="list-style-type: none"> o Maryland/WashCOG Vehicle replacement program • Tax credit on fuel used ● Customer Satisfaction (21) <ul style="list-style-type: none"> • Image • Image – (attracting drivers) • Guaranteed cost savings (as in Power Gen installations) • Lower noise level from engine at least 10 dBA <ul style="list-style-type: none"> o (Driver incentive/late night delivery) • An LNG training program • Provide LNG fueling stations for class-8 line-haul trucks • Infrastructure • Swat team assistance to help customer identify problem cause (vehicle vs station) • Life cycle cost • Certified as ILEV for access to HOV lanes • Does it take more incentive for a class 7-8 LNG customer than class 3-6 CNG?
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Medium-duty CNG and Heavy-duty LNG What Performance Specifications will these Customers Need to Adopt New Vehicles?		
<ul style="list-style-type: none"> ● Performance <ul style="list-style-type: none"> • Diesel-like torque rise (gradeability) • Consider poor part load efficiency (throttled) before choosing vocation • Driveability <ul style="list-style-type: none"> o Easy-to drive o Good feel/response • Easy to use <ul style="list-style-type: none"> o Idiot proof • Driveability <ul style="list-style-type: none"> o Easy to drive o Good feel/response • Improved fuel economy • Consider poor part load efficiency of SING in choosing vehicle 	<ul style="list-style-type: none"> ● Cost (50) <ul style="list-style-type: none"> • Improved fuel economy • Equivalent fuel use at idle • Cost of ownership • Customers are not favorable of dual fuel technology <ul style="list-style-type: none"> o Cost of maintenance o Drivers complain o Very difficult to sell • Durability • Heavy-duty demo should emphasize: <ul style="list-style-type: none"> o Fuel efficiency o Driving range o Over-the-road usage o Diesel-based engine 	<ul style="list-style-type: none"> ● Maintenance (17) <ul style="list-style-type: none"> • Low maintenance costs • Safety & cost and cost & safety • Medium-duty demo should emphasize: <ul style="list-style-type: none"> o Low cost system o Use gasoline-based engine (cost/wgt saving) o Low emissions (tailpipe & evap) o Low speed usage (city) o “Smaller” engine • East of fueling • Reliability ● Other (1) <ul style="list-style-type: none"> • Operations in environmentally sensitive areas

What Engine Performance Features will be Important to Customers of Natural Gas Vehicles in 2004?

<ul style="list-style-type: none"> ● Durability (5) <ul style="list-style-type: none"> • Diesel-like Durability • Robustness <ul style="list-style-type: none"> o Altitude o Gas quality o Humidity ● Maintenance (15) <ul style="list-style-type: none"> • Better maintainability • Low maintenance Costs • \geq maintenance (e.g. spark plug changes) • 50,000 mile Spark plugs • No injector problems ● Oil Compatibility (0) <ul style="list-style-type: none"> • Extended oil change intervals ● Smart Diagnostics *on-board diagnostics (2) ● Reliability (1) ● Increased Range (3) <ul style="list-style-type: none"> • High flow, low-pressure injectors for better range ● Fuel Economy (30) <ul style="list-style-type: none"> • Fuel economy equivalent to diesels <ul style="list-style-type: none"> o Duty cycle dependant • Fuel consumption similar to diesel • Diesel-like Fuel economy • equivalent idle and part load fuel economy • Low cost and high mileage performance • Near 50% thermal efficient engine 	<ul style="list-style-type: none"> ● Lower Cost (31) <ul style="list-style-type: none"> • Lower operating cost than diesel • Equal fuel economy • Longer service intervals • Lower maintenance cost • Less than or equal to original cost • Low cost engine-gasoline-based (class 3&4) • Lower 1st cost ● Lower Emissions (11) <ul style="list-style-type: none"> • $\text{NO}_x < 1.0 \text{ g/hp hr}$ • Peak efficiency $> 45\%$ • Low PM emissions <ul style="list-style-type: none"> o Approaching 0.00 • Low emissions <ul style="list-style-type: none"> o 0.5 gm NO_x o 0.01 gm PM • Low leakage injectors to meet tier II evaporative requirements ● Engine Packaging (1) <ul style="list-style-type: none"> • Less heat in engine compartment • Integrate engine electronics with fuel control ● Fuel Quality (1) <ul style="list-style-type: none"> • Ability to adapt to off-specification (low quality) fuel • Utilize a wide range of fuel composition • Capability to operate on range of fuels (engine) <ul style="list-style-type: none"> o $\geq 88\% \text{ CH}_4$ o $\leq 8\% \text{ C}_2 +$ 	<ul style="list-style-type: none"> ● Other (2) <ul style="list-style-type: none"> • Accommodate “non-lubed” fuel L/CNG • Injectors that do not require oil in gas • Injectors that are tolerant of oil in gas • Injector systems reliability & durability ● Driveability & Performance (15) <ul style="list-style-type: none"> • Driveability, <ul style="list-style-type: none"> o power, torque, low end torque • “Matched” engine-transmission-drive train • Diesel-equivalent driveability, torque, & power • “Diesel-like” gradeability (i.e. torque) • Torque Rise • Idle & full load performance • Performance equal to or better than diesel • Power density and torque acceptable for vehicle application • Easy cold weather starts • Is throttle a good enough retarder (as Jacobs brake substitute for Class 8 line haul) • Engine performance goals must be relatively success-oriented. Goals that re too conservative will produce a boring program that will not receive continued funding.
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What Engine Technologies should be Incorporated into Leading Edge Vehicles in 2004? Combustion Types		
<ul style="list-style-type: none"> ● DING (21) <ul style="list-style-type: none"> • Advanced DI NG • High pressure direct injection • Direct injection capability for natural gas • Demonstrated @ steady state • High pressure cryogenic pump • Cryogenic pump development • Fuel injector pump development • Late-cycle direct injection.. <ul style="list-style-type: none"> o Dedicated NG if suitable low Cetane tech. Emerges; o Dual-fuel (pilot) if not o Barriers are well-resources o R&D underway • Non-diesel pilot direct injection, e.g., w/glowplugs 	<ul style="list-style-type: none"> ● HCCI (0) <ul style="list-style-type: none"> • Homogeneous charge compression ignition (HCCI) • Limited steady state tests on NG – production on diesel • High load/transients/fuel properties • Variable load combustion development ● SING (18) <ul style="list-style-type: none"> • Ultra-lean burn SI • Advanced SING 	<ul style="list-style-type: none"> ● Rich burn with EGR (17) <ul style="list-style-type: none"> • Stoic NG combustion for low emissions with after treatment • Stationary NG engines lower durability • Higher temperatures • Engine & after treatment development • Consider spark ignited stoichiometric w/3 way cat for ultra low emissions (but poorer efficiency) • Stoichiometric w/high efficiency (very low emissions) • Production/efficiency low • Fuel economy/EGR tolerance • EGR tolerant combustion ● Micro-pilot Ignition (4) <ul style="list-style-type: none"> • Laboratory Preproduction • Injector/combustion-Part Load • Transient Engine Development ● Direct Injection Stratified Charge (0) <ul style="list-style-type: none"> • Production for Gasoline • Injection life/Disc specific combustion chamber • Injector DAD Combustion system development ● Prechamber ignition (0)

**What Engine Technologies should be Incorporated into Leading
Edge Vehicles in 2004?
Combustion Strategy**

- **High BMEP capable (1)**
 - Diesel-like
 - Lean combustor
- Miller-cycle engine enhancement
- Variable CR
- Knock tolerant combustion (SING)
 - Production (gasoline)
 - Commitment for gas products (i.e. customers)
 - NG specific cylinder heads
- Regenerative intake air cooling (LNG)

What Engine Technologies should be Incorporated into Leading Edge NG Vehicles in 2004? Other Technologies		
<ul style="list-style-type: none"> ● Full electronic controls (6) <ul style="list-style-type: none"> • More accurate fuel metering ● Fuel or A/F ratio sensors for engine control (2) ● Knock sensing (0) ● Advanced spark/ignition systems (0) <ul style="list-style-type: none"> • Skip-fire • EGR sensor <ul style="list-style-type: none"> o May help control engine performance o EGR o Gasoline & diesel o Engine combustion system • EGR not required with after treatment <ul style="list-style-type: none"> o Lean NOx • EGR <ul style="list-style-type: none"> o Limited steady state data o Controls o Develop control strategies/hardware 	<ul style="list-style-type: none"> ● Minimum change to the diesel platform (0) <ul style="list-style-type: none"> • EGR • After treatment ● Advanced diagnostics (3) ● Fuel composition detection/adjustment (7) <ul style="list-style-type: none"> • Low cost • Btu • Methane • Ethane • Propane • Inerts ● Hotel load management w/engine off (3) <ul style="list-style-type: none"> • Anti-idling using aux. Power supply for heating/cooling (for long haul) • Auto stop/start to reduce idling • Don't forget cooling fan loads in considering vehicle (not engine efficiency) • Reduce cold-start emissions 	<ul style="list-style-type: none"> ● Advanced turbo charger (0) <ul style="list-style-type: none"> • Durable turbo charges • Turbo machinery optimum for gas engines ● OBD (0) ● Speed density 3-way catalyst fuel systems (5) ● Durability/Reliability <ul style="list-style-type: none"> • Improve oil control technologies (6) • Develop economic durable spark plugs for N.G. engines (1) ● Not Yet Defined <ul style="list-style-type: none"> • Low NCET pressure required to maximize utilization of fuel storage (6) • LNG high pressure vs low pressure issues (3) • CNG – lower inlet valve pressure to utilize all fuel in tank or pressure boost pump

What are Current Engine Development Projects that the NGNGV Program Should “Piggyback” on?		
<ul style="list-style-type: none"> ● Advance Reciprocating Engine Systems (12) <ul style="list-style-type: none"> ○ Stationary ● HCCI combustor (3) ● SI & CI <ul style="list-style-type: none"> • Advanced controls diagnostics (1) • 0.5 gm Nox/0.01 pm ACMD proposal (9) <ul style="list-style-type: none"> ○ Cindy Sullivan • Larger, lower cost CNG injectors, with lower sensitivity to fuel quality (lack of lubricity) (20) <ul style="list-style-type: none"> ○ IMPCO developing a candidate • DING (4) • Skip-fire 	<ul style="list-style-type: none"> ● Spark Ignited <ul style="list-style-type: none"> • Enhanced efficiency (32) <ul style="list-style-type: none"> ○ High efficiency HD NG engine development program • Individual engine development (4) <ul style="list-style-type: none"> ○ DDC (Deere) – Cummins (Mack) ○ 2.5 → 2.0 → 1.5 • SULEV emission level engines are in production for class 3 (1) <ul style="list-style-type: none"> ○ Ford 5.4L V8 • Baytech ULEV (4) <ul style="list-style-type: none"> ○ GM 5.4 & 6.0L engine 	<ul style="list-style-type: none"> ● Compression Ignition Dual Fuel, Include Micropilot <ul style="list-style-type: none"> • Westport pilot injection (11) <ul style="list-style-type: none"> ○ HPD1 development program, which is primarily company (not government funded) • Micro-pilot ignition (4) <ul style="list-style-type: none"> ○ Clean air partners/BKM • Electronic Fuels Controls, Inc. <ul style="list-style-type: none"> ○ Navistar dual fuel engine development

What After Treatment Devices Should be Investigated for NGNGV(s)?		
<p>Other Controls</p> <ul style="list-style-type: none"> ● HDNG after treatment (0) <ul style="list-style-type: none"> • R&D should be integrated with (not separate from) NG engine R&D ... and be as required to meet emissions goals ● Catalyst protection from contaminants (sulfur) (28) <ul style="list-style-type: none"> • Research underway • Time + • Testing on NG (as opposed to diesel) engines ● Hythane (1) <ul style="list-style-type: none"> • Adding H₂ to NG extends lean limit to reduce NO_x 	<ul style="list-style-type: none"> ● Lean NO_x Catalyst (32) <ul style="list-style-type: none"> • Lean NO_x adsorber • After treatment for lean combustion • Low NO_x CAT • Lean burn engine with lean NO_x CAT <ul style="list-style-type: none"> o Lean burn engine with lean NO_x CAT not available – heat engines available o Successful catalyst o Catalyst development • Lean NO_x catalyst for NG <ul style="list-style-type: none"> o Current work focus on diesel o Emphasis on diesel business o Assess effectiveness of experimental lean NO_x diesel catalysts/identify others 	<ul style="list-style-type: none"> ● Total HC Reduction (28) <ul style="list-style-type: none"> • Consider hydrocarbon emissions reduction too – in 4 yrs CH₄ will be watched as a greenhouse gas • CH₄ oxidizer ● Oxidation Catalyst(9) <ul style="list-style-type: none"> • Durable oxidation catalyst to achieve 0.01 pm over engine's useful life <ul style="list-style-type: none"> o Has not been a target in the past • 3-way catalyst <ul style="list-style-type: none"> o Gasoline & NG stoic eng cats. o High temps of combustion o Engine & CAT durability • Aldehyde control ● SCR (SRC) (3) <ul style="list-style-type: none"> • Selective reduction CAT for 0.5 g/NO_x • Diesel teen- used in EEC • Cost & additional fluid storage • Development for lean NG engine • Urea? – It would work!

Medium-duty CNG What Fuel System & Storage Features will be Important To CNG Vehicles in 2004?		
<ul style="list-style-type: none"> ● Safety <ul style="list-style-type: none"> • On-board monitoring of CNG cylinder integrity (23) <ul style="list-style-type: none"> o “active” system not needing periodic monitoring. o On-board inspection o In-use, real time inspection o On board testing? o Smart tank technologies: o # of fill cycles o surface damage detection • NDE of used tanks (1) • Leak Detection (0) • Accessibility for inspection/removal (0) • On-board protection against over pressure(0) • Fail-safe fuel Shutoff at tank Triggered under accident condition <ul style="list-style-type: none"> o Already in production 	<ul style="list-style-type: none"> ● Durability <ul style="list-style-type: none"> • Longevity (5) <ul style="list-style-type: none"> o longer life of components & features o Durability/reliability • Fuel tank robustness (3) <ul style="list-style-type: none"> o not affected by environment, impact damage, fuel composition etc. o Integrated protection against impact damage to containers o Standard validation test 	<ul style="list-style-type: none"> ● Smart Fueling <ul style="list-style-type: none"> • Temperature compensated fueling system to get full fill (16) <ul style="list-style-type: none"> o Temperature-compensated full fill o Reduced-temperature quick fill o System sized to accommodate a fast fill of no more than 5 minutes duration <ul style="list-style-type: none"> • Too long • Accurate metering (11) <ul style="list-style-type: none"> o Accurate quality in the tank o Fuel station maintenance and cost o Vehicle time to fill requirement o Smart filling – vehicle and station communicate fill under all conditions o Combine with fuel composition sensing in station o Maximize storage volume for range • Filling operation simplify & speed connections @ fill stations (3) <ul style="list-style-type: none"> o “User Friendly” fueling.

<p align="center">Medium-duty CNG What Fuel System & Storage Features will be Important To CNG Vehicles in 2004? (continued)</p>		
<ul style="list-style-type: none"> ● PRD/Component Improvement <ul style="list-style-type: none"> • Manifold PRD vent system with ability to drain water(2) <ul style="list-style-type: none"> o Simplified standard guidelines for PRD vent systems NFPA 52 o Eliminate PRD vent systems. • Zero failure PRD (3) <ul style="list-style-type: none"> o More reliable/longer life PRDs • Durable high pressure regulators (1) ● New Tank Concepts <ul style="list-style-type: none"> • Have a diesel saddle tank look (0) • Conformal tank designs for small vehicles (0) <ul style="list-style-type: none"> o LNG will dominate truck market • Torroidal tank for improved packaging in “flat” spaces (0) • Low pressure (500 psi) storage technology (6) <ul style="list-style-type: none"> o Adsorbed natural gas (ANG) with comparable storage density to CNG @ 3600 psi o Cost savings 500 psi versus 3600 psi o Adsorptive gas storage 	<ul style="list-style-type: none"> ● Lower Weight (3) <ul style="list-style-type: none"> • Light weight <ul style="list-style-type: none"> o Low-weight Fuel storage Module o ~ .15 lb/cc ft o minimize weight o < .1 lb/SCF ● Higher Capacity <ul style="list-style-type: none"> • Improved Volumetric Efficiency (5) <ul style="list-style-type: none"> o Max. capacity o Compact Fuel Storage (Packaging) • Consider larger & fewer tanks for improved cost and weight efficiency (4) <ul style="list-style-type: none"> o 20+ “diameter ≥ 80” long • Operating pressures higher? (0) 	<ul style="list-style-type: none"> ● Evaporative Emissions (2) <ul style="list-style-type: none"> • “Zero”-evaporative emissions <ul style="list-style-type: none"> o Vent-managed regs o No-leak fittings o No container permeability o Satisfy carb/EPA evap. Std. • Low permeability flexible fuel lines to meet Tier II evaporative emissions • Minimize leak points throughout storage system ● Defueling <ul style="list-style-type: none"> • Easy/safe/emissions friendly • Defueling • Defueling system • Develop workable and safe system to defuel cylinders without venting to atmosphere.

Medium-duty CNG
What Fuel System & Storage Features will be Important
To CNG Vehicles in 2004? (continued)

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| <ul style="list-style-type: none"> ● Lower Cost <ul style="list-style-type: none"> • Lower-cost containers (21) <ul style="list-style-type: none"> o significant portion of system cost o material cost ~50% total, so less (thinner wall) needed o Low cost tanks <\$.90/SCF o Low cost o Cost o Develop lighter weight and more economical Type 3 cylinders. o Reduced cost tanks <ul style="list-style-type: none"> • ≈ \$.50/SCF • Lower cost brackets (0) <ul style="list-style-type: none"> o Mounting Systems • Low cost high pressure Ancillaries (1) <ul style="list-style-type: none"> o Lines o Terminal o Valves o Sensors o PRDs o Simple o less fittings • Modular design (4) <ul style="list-style-type: none"> o “Pop in/Pop out” for maintenance/replacement • Cost Reduction on PRD Systems (0) <ul style="list-style-type: none"> o Low Cost PRDs | <ul style="list-style-type: none"> ● Misc <ul style="list-style-type: none"> • Fuel gauge that reads tank/cylinders correctly (0) <ul style="list-style-type: none"> o Still looking for one • Standardized components across platforms/OEM’s(0) ● Integration <ul style="list-style-type: none"> • Integrated vehicle/fuel system/storage design (1) <ul style="list-style-type: none"> o Fuel system/storage design • Integrated storage modules (3) <ul style="list-style-type: none"> o container – brackets o fuel lines – shields o valves – sensors o PRDs o Tank – mounted o Valve protection • Low pressure fuel lines (1) <ul style="list-style-type: none"> o i.e. – regular at tank to operating pressure o In tank Solenoid & Regulator • Low cost integrated heat exchanger for 3600 psi systems | |
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Heavy-duty LNG What Fuel System & Storage Features will be Important to LNG Vehicles in 2004?		
<ul style="list-style-type: none"> ● Tank integrity (4) <ul style="list-style-type: none"> • Vehicle fuel tank to outlast the engine with only routine maintenance • Vacuum/fitting integrity • Tolerance to overroad vibrations <ul style="list-style-type: none"> o Std needed ● Low-cost tanks (14) <ul style="list-style-type: none"> • Lower cost tanks • Lower cost • Lower cost tanks • Standard size tanks ● On-board accurate fuel gauge (11) <ul style="list-style-type: none"> • System to gauge fuel level under varying conditions • Fuel quantity • Accurate fuel gauge • On-board, linear at low tank level ● Tank defueling (7) <ul style="list-style-type: none"> • Tank defueling capability • Defueling system for LNG vehicles for emission, safety and fuel recovery T. Barker • Easy/safe/emission friendly defueling 	<ul style="list-style-type: none"> ● System Integration (14) <ul style="list-style-type: none"> • Ability to fuel multi-tank systems completely & quickly • “Systems” designed fuel system <ul style="list-style-type: none"> o Pipe diameters o Correct size heat exchangers o Multi tank manifold • Compact fuel storage (packaging) energy density & volumetric efficiency • Ability to store fuel on vehicle at low pressure & high density • Ability to manage fuel tank pressure • Maintain low storage pressure while providing “high” fuel rail pressure • Avoid pressure building in tank and venting of CH₄ • Vehicles designed to accept cylindrical tanks • Low cost more efficient heat exchanger - 	<ul style="list-style-type: none"> ● Safety-CH₄ Detection (3) <ul style="list-style-type: none"> • Odorized LNG ● High Pressure Engine Fuel Pump (4) <ul style="list-style-type: none"> • Reliable high pressure fuel pump for vehicle • Capability of providing 3000+ psi NG to support late-cycle DI engine requirements ● LP Storage - Maximize Energy Density (18) <ul style="list-style-type: none"> • Lower LNG pressure (colder) • Need low pressure fuel metering system as enabler <ul style="list-style-type: none"> o Yes! Nice one – integrate storage + fuel system (engine concepts) • Ability to relieve LNG station of fuel “preconditioning” requirement • Low pressure (~20 psi) storage pressure • Lower pressure – maximizes

Heavy-duty LNG What Fuel System & Storage Features will be Important to LNG Vehicles in 2004? (continued)		
<ul style="list-style-type: none"> ● Venting Management (15) <ul style="list-style-type: none"> • Tolerant of long times between refueling • Boil-off management • Low permeation fuel lines, fittings and diaphragms for Tier II evap emission requirement <ul style="list-style-type: none"> o Will evap be methane or just NMOG? • Controlling LNG boil off • Minimize evaporative emissions • Vent gas neutralization • Reduce losses during refueling and non-use • More effective, light weight insulation • Low weathering loss for improved range, and fuel composition (to engine) • Zero leak to atmosphere • LNG evaporative losses • Adsorptive traps 	<ul style="list-style-type: none"> ● Standardize Receptacle – User-Friendly (21) <ul style="list-style-type: none"> • User Friendly <ul style="list-style-type: none"> o No protective clothing o No leaks /spills o Easy connection o Light-weight/easy to handle • Compatible fuel nozzle receptacle • Automated fueling • Anti-splash provisions for receiving safely • User friendly dispense <ul style="list-style-type: none"> o (so you don't have to hit the nozzle w/a hammer to get the ice off.) • Complete treatment of fueling safety issues • User friendly fuel system • No self-serve fueling on line • 1 vs 2 hose systems • Safety during filling operation 	-

<p align="center">Medium-duty CNG What are Current Fuel System & Storage Development Projects that the NGNGV Program Should “Piggyback” on?</p>		
<ul style="list-style-type: none"> ● Cost Reduction (35) <ul style="list-style-type: none"> • Reduced-cost CNG storage, such as high-strength Steel <ul style="list-style-type: none"> o PST o Faber o Norris • GRI/DOE improved Type IV development study <ul style="list-style-type: none"> o GRI • Lower-cost type 4 container <ul style="list-style-type: none"> o Lincoln composites • Low cost mfg process for all type high pressure tanks <ul style="list-style-type: none"> o All tank manufacturers • Low cost Type 3 container <ul style="list-style-type: none"> o PST • Large diameter tanks <ul style="list-style-type: none"> o 20" o PST • High Strength Steel/Aluminum Container Development, GRI • Multi shield, All composite tanks, Calstart 	<ul style="list-style-type: none"> ● System Safety (22) <ul style="list-style-type: none"> • Acousto ultrasonics – for on-board damage sensing, Battelle • Impact damage sensing coating, Battelle • Leak prevention & detection, SAE ● Fuel Control & Piping (26 ¾) <ul style="list-style-type: none"> • Improve system component selection <ul style="list-style-type: none"> o Fittings o Valves o Relief devices • Low-cost, impact resistant fuel line terminals. • Low-cost Combination PRDs • Integrated pressure regulator and tank valve for reduced cost, simplification and improved safety/emissions. IMPCO, Veritek and GFI have projects. • Reliable pressure regulators • Single & dual stage • Robost, high flow, Positionable tank valves • GRI Systems Integration, Recommended guidelines for designing & installing fuel systems, Battelle • Improve multitank manifolding, FAB • Low cost, compact automatic tank valve (solenoid). 	<ul style="list-style-type: none"> ● Volumetric Efficiency New Concepts <ul style="list-style-type: none"> • Thiokol conformable tanks , Thiokol (2) <ul style="list-style-type: none"> o APL/JHU ISS (Integrated Storage Systems) Project, • Low pressure (adsorbed) fuel storage, ORNL (6) <ul style="list-style-type: none"> o DOE OTT heavy vehicle systems o ORNL adsorbed natural gas technology (500 psi)

Heavy-duty LNG What are Current Fuel System & Storage Development Projects that the NNGV Program Should “Piggyback” on?		
<ul style="list-style-type: none"> ● Liquefier Projects <ul style="list-style-type: none"> • Small scale liquefaction (6) <ul style="list-style-type: none"> o Cryofuels systems o Small scale liquefier IGT o Low pressure • Small scale liquefaction (10) <ul style="list-style-type: none"> o Pacific Gas & Electric o Small scale liquefaction o Southern California Gas Co o Pressure let down • Small scale liquifier (0) <ul style="list-style-type: none"> o Thermo-acoustic o Cryenco/Chart 	<ul style="list-style-type: none"> ● On-Board Pump and Pressure Build Projects <ul style="list-style-type: none"> • Ineel’s 2001 development of an advanced economizer that maintains low tank pressure while providing “high” pressure to fuel rail (12) <ul style="list-style-type: none"> o Pressure building device for fuel tanks o IWG-Ineel • LNG pump technology (25) <ul style="list-style-type: none"> o Westport <ul style="list-style-type: none"> • Brookhaven o High-pressure Liquid + vapor Pump Dev. <ul style="list-style-type: none"> • [DOE-BNL program] o LNG vaporizer – driven LNG pump technology to enable: o Storing low-pressure high – density LNG in tank o Providing NG to engine at any needed pressure (100-3000+ psi) o Managing fuel tank vapor pressure o DOE – BNL program underway 	<ul style="list-style-type: none"> ● Low cost stations projects (21) <ul style="list-style-type: none"> • Low cost fuel station, INEEL • Low cost fuel station, Chart ● Tank Development Projects (10) <ul style="list-style-type: none"> • Non-weathering tank, Chart • Low pressure LNG storage Tank, BNL project ● SAE/IWG Projects <ul style="list-style-type: none"> • Odorized LNG (5) <ul style="list-style-type: none"> o IWG-SAE fuel composition • Standardized receptacle for fueling (2) <ul style="list-style-type: none"> o IWG & SAE – • Weights & measures certified metering (10) <ul style="list-style-type: none"> o SAE LNG task force, Chart • NGV-IWG LNG task force for station/Vehicle compatibility (0) • Precise fuel metering (0) <ul style="list-style-type: none"> o Weights & measures approved meter for retail sales

Medium-duty CNG
What Vehicle Body Developments that are Ready Now,
or will be Ready by 2004 should be Incorporated
Into the Medium-duty Prototype Vehicle?

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| <ul style="list-style-type: none"> ● Design <ul style="list-style-type: none"> • Our vehicle should look just like “conventional” vehicle EXCEPT for NG fuel system (12) • Consider/Assess All existing designs (5) <ul style="list-style-type: none"> ○ FCC bluebird ○ Use a recently introduced cab suitable for the selected application (recent as a 2004) • Provision for tank location (CNG) which do not require pro vent lines (medium CNG) (6) • Design body to accommodate conformal tanks and large after treatment devices (but allow for tank inspection)(23) <ul style="list-style-type: none"> ○ Design to accommodate large DIA tanks for improved cost/wt. Eff. • Medium-duty paratransit bus (16) <ul style="list-style-type: none"> ○ Low floor ○ Roof mounted CNG tanks ○ Low entry for driver ○ Body/Chassis Design <ul style="list-style-type: none"> • Designed exclusively for CNG vehicle, not diesel-based with “bolt on” CNG system. For example – new approach for placement of storage system to give better maintenance access. Make unique needs of CNG an integral part of body/chassis design. | <ul style="list-style-type: none"> ● Materials <ul style="list-style-type: none"> • Use lightweight materials (4) • Light weight tanks (1) • Extensive use of light weight composites and aluminum (1) ● Safety <ul style="list-style-type: none"> • Tank – safe design accessible for safety inspector (3) • Design for crash worthiness (0) • Use structural integrity of storage tank to minimize/reduce weight of chassis/body (9) <ul style="list-style-type: none"> ○ Comment – frames are designed to flex. ● Features/Other <ul style="list-style-type: none"> • Ask the customer! (13) • Cab temperature management – glazing; insulation; PV-assisted ac/heater (3) • Incorporated aerodynamic features for efficiency and to emphasize forward thinking design (1) • Instrumentation (1) • Ergonomics (0) |
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<p align="center">Medium-duty CNG</p> <p align="center">What Vehicle Chassis Developments that are now Ready or will be Ready by 2004 should be Incorporated into the Medium-duty Prototype Vehicle? (continued)</p>		
<ul style="list-style-type: none"> ● Chassis Technology <ul style="list-style-type: none"> • Current state of development • Types of vehicles for which the technology is applicable ● Intelligent Vehicle Systems <ul style="list-style-type: none"> • CAN Buss (2) <ul style="list-style-type: none"> o Communications for chassis, engine, trans • Vehicle self diagnostics (4) <ul style="list-style-type: none"> o Smart vehicle that communicates problems ● Cost <ul style="list-style-type: none"> o OE o Maintenance • Class 3-6 mid-range chassis cost (2) • Maintenance cost cannot exceed diesel maintenance cost (9) ● Stay where you are <ul style="list-style-type: none"> • Our vehicle should look just like “conventional” vehicle except for NG fuel system (19) 	<ul style="list-style-type: none"> ● Cats & Dogs <ul style="list-style-type: none"> • Possible integrated body & chassis for Class 3&4 (1) • Increased weight carrying capacity (3) • Class 3-6 • Fuel Fill time 5 min or less (11) <ul style="list-style-type: none"> o Equal fuel capacity to present diesel • Consider “lessons learned” from past other NG product development efforts i.e. USPS 2-ton truck project (2) • Provide an integrated vehicle test prior to placing prototype in service (1) <ul style="list-style-type: none"> o “Work the bugs out” • Run flat tires (0) <ul style="list-style-type: none"> o more space for CNG tank • Cut away (12) <ul style="list-style-type: none"> o Cut away chassis for shuttle vehicle • Continuously variable transmissions (CVT) (11) <ul style="list-style-type: none"> o Can be used to make up for fuel economy penalty with NG allows engine to operate under limited range 	<ul style="list-style-type: none"> ● Design Vehicle for NG <ul style="list-style-type: none"> • Incorporate container “strength” into chassis design (0) <ul style="list-style-type: none"> o Concerns about tank integrity • Chassis can be different to accommodate fuel storage without affecting body appearance (0) • Vehicle design able to accommodate low pressure adsorption for storage (2) <ul style="list-style-type: none"> o Assume this technology won’t be ready by 2004. • Utilize voids in body to “fit” fuel storage (14) • Provide large, unobstructed spaces for mounting the fewest large tanks (17) ● Frames <ul style="list-style-type: none"> • Use tank structure to transfer crash impact loads to reduce shield lost weight (6) • Use aluminum in frame components to save weights (3) <ul style="list-style-type: none"> o Cost penalty • Lightweight frames (1) <ul style="list-style-type: none"> o Low pressure storage @500 psi integrated into Chasis/frame • Hydroform (2) <ul style="list-style-type: none"> o Frame components for light weight & strength

<p align="center">Heavy-duty LNG</p> <p align="center">What Vehicle Body Developments that are Ready Now, or Will be Ready by 2004 should be Incorporated into the Heavy-duty Prototype Vehicles?</p>		
<ul style="list-style-type: none"> ● Body Technology <ul style="list-style-type: none"> • Current state of development • Types of vehicles for which the technology is applicable ● Design <ul style="list-style-type: none"> • Use a recently introduced cab suitable for the selected application (recent as of 2004) (2) • Build refuse trucks (5) • Better vent design to avoid water intrusion (0) • Watch 21st Century truck program (1) • Our vehicle should look just like “conventional” vehicle except for NG fuel system (3) 	<ul style="list-style-type: none"> ● Fuel System <ul style="list-style-type: none"> • Body & chassis features that accommodate any LNG tank and fuel system standards promulgated by SAE or other oral. (e.g : tank shields or shrouds) (16) • Design to accommodate fuel tank(s) (not an after thought) (32) • Chassis OEM integrate fuel system (0) • Relocate battery box to allow for longer LNG tank to replace existing diesel tank (0) • Greater fuel storage quantities(4) • Design for FMVSS crash testing worthiness (0) <ul style="list-style-type: none"> o Comment – consider drop-test of tank, like diesel tank • On-board methane detection system that has low current draw and is reliable (4) 	<ul style="list-style-type: none"> ● Features <ul style="list-style-type: none"> • Need to consider underhood cooling carefully if using novel aerodynamic design (1) • Anti-idling (19) <ul style="list-style-type: none"> o Using AUX power for cab power, heating & cooling to reduce vehicle engine (class 7/8, long haul) • GPS, Global positioning (0) • CAN communications for chassis, body, trans engine (1)

Heavy-duty LNG What Vehicle Chassis Developments that are Ready Now, or will be by 2004, should be Incorporated into the Heavy-duty Prototype Vehicles?		
<ul style="list-style-type: none"> ● Stay where you are <ul style="list-style-type: none"> • Our vehicle should look just like “conventional” vehicle except for NG fuel system (14) ● Motherhood <ul style="list-style-type: none"> • Involve the customer (always) (6) • Chassis OEM be willing to build a truck w/NG engine (15) • “Piggyback” 21st Century truck (2) • Revised max weight laws so that any extra weight of NG storage & engine components do not penalize truckers’ payload capacity(3) • Incorporate as many existing and advanced tech. W/o investing program R&D funds on non-NS advancements (5) • Provide an integrated vehicle test prior to placing prototype in services (1) <ul style="list-style-type: none"> o “Work the bugs out” 		

Other Ideas and Issues for Body and Chassis Technologies		
<ul style="list-style-type: none"> ● Tanks <ul style="list-style-type: none"> • Advanced LNG tank protection for crash (11) • Allow for larger diameter LNG tanks to replace existing diesel (4) • Incorporate fuel tanks within frame for crash protection (3) • Lower cost storage options (3) ● Tires and Brakes <ul style="list-style-type: none"> • Improved brakes (0) • Low rolling resistance tires (0) • Super single tires (0) • Design chassis to accept retarders – or is throttled engine braking enough? (1) 	<ul style="list-style-type: none"> ● Other <ul style="list-style-type: none"> • Improved aerodynamics, CL.7/8 (0) • Natural gas, auxiliary power, unit (no engine idle) (9) • Advanced cooling system components (13) <ul style="list-style-type: none"> o Radiator o Electric water pumps o Nano-fluids? • Greater cooling system capacity to accommodate advanced emissions controls (2) <ul style="list-style-type: none"> o Such as 3-way catalysts & EGR • Drive line optimization better integration with a NG engine torque curve (12) 	

Parking Lot		
<ul style="list-style-type: none"> ● Fuel quality issues <ul style="list-style-type: none"> • did not see it covered anywhere (see SAE LNG task force) ● Heavy hybrid ● Vehicle demo for potential customers <ul style="list-style-type: none"> • No blind faith ● Safety <ul style="list-style-type: none"> • No leaks • Ease of detection if leaks do occur • Reputation of safety • User friendly fueling? 	<ul style="list-style-type: none"> ● Need basic research to continue or NG will get behind diesel and others even further! ● Warranty - 100,000 – 200,000 miles on all components, Medium-duty <ul style="list-style-type: none"> • Higher on Heavy-duty ● Integrated chassis/fuel system warranty ● Do market research? ● Rental/Leasing <ul style="list-style-type: none"> • Can't trust the public yet! • Must be hassle free to get rentals by 2004 ● Get customers onboard-visit 	<ul style="list-style-type: none"> ● What is commercial viability? <ul style="list-style-type: none"> • # of vehicles • Define criteria ● Market studies <ul style="list-style-type: none"> • GRI • PG&E